



NYFIX Marketplace Expands into Latin America with CMA Partnership

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NYFIX, Inc (Nasdaq: NYFX), a trusted provider of innovative solutions that optimize trading efficiency, announced today that it has entered into a partnership with Consultoria, Metodos, Assessoria e Mercantil S.A. (CMA), a multinational Brazilian company focused on providing technology solutions to the financial markets. The partnership adds approximately 60 Latin American brokers to the NYFIX Marketplace, one of the leading fully-managed, FIX-based trading communities in the world. The partnership provides both NYFIX and CMA clients with efficient access to increasing amounts of liquidity.

“With this partnership it becomes much easier for our buy-side and sell-side clients to trade in the growing Latin American market,” said Robert Moitoso, Global Head of the FIX Division at NYFIX. “Instead of managing connectivity to all of CMA’s brokers on their own, participation in the NYFIX Marketplace will give them easy access to this whole new community of regional trading partners. We look forward to developing a strong relationship with CMA in this region and continuing to provide our Marketplace clients with access to global sources of liquidity.”

“We are excited to be a partner of NYFIX and to provide our clients with access to such a large community of buy-side institutions,” said Romualdo José Salata, General Manager of CMA. “It is a pleasure working closely with a firm that has the depth of experience and innovative spirit that NYFIX has and we are happy to see their commitment to the Latin American region. We look forward to working closely with them as we build our respective businesses.”

“We have listened to our clients and are happy to satisfy their desire to trade both equity care orders and DMA orders more efficiently in the Brazilian and Latin American markets. CMA is a great partner as they are one of the largest financial technology firms servicing the Latin American institutional trading market and they have significant synergies with our lines of business,” added Barry W. Smith, Director of Global Business Development at NYFIX.

The NYFIX Marketplace includes more than 350 Buy-Side firms and 400 Sell-Side execution destinations worldwide. Marketplace participants benefit from access to a wide range of liquidity sources, lower trading costs, and speed-to-market with new trading counterparties and services. The Marketplace is a neutral, flexible, and fully managed electronic trading solution that is supported by the industry’s most experienced FIX specialists. Solution components include FIX order routing, IOIs, certification, version translation, and extensive training and educational programs.

The CMA FIX Hub facilitates testing and production connectivity to more than 60 brokers based in Brazil, Mexico, Chile and Columbia, providing access to a full list of global institutions through a single FIX connection thereby minimizing infrastructure management costs. CMA has developed the necessary technology and relationships

required for Latin American firms to advance their connectivity strategies for trading with US and European firms.